The Honorable James L. Robart 1 2 3 4 5 6 7 8 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON 9 AT SEATTLE No. 2:20-cv-01586-JLR-TLF NATIONAL FAIR HOUSING ALLIANCE; FAIR HOUSING CENTER OF 11 METROPOLITAN DETROIT: FAIR HOUSING JUSTICE CENTER; FAIR SETTLEMENT AGREEMENT 12 HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA; HOPE FAIR HOUSING CENTER; LEXINGTON FAIR HOUSING COUNCIL; LONG ISLAND 14 HOUSING SERVICES; METROPOLITAN MILWAUKEE FAIR HOUSING COUNCIL: 15 OPEN COMMUNITIES; and SOUTH SUBURBAN HOUSING CENTER. 16 Plaintiffs, 17 v. 18 REDFIN CORPORATION, 19 Defendant. 20 21 This Settlement Agreement (the "Agreement") is entered into by and between plaintiffs 22 National Fair Housing Alliance ("NFHA"), Fair Housing Center of Metropolitan Detroit, Fair 23 Housing Justice Center, Fair Housing Rights Center in Southeastern Pennsylvania, Hope Fair 24 Housing Center, Lexington Fair Housing Council, Long Island Housing Services, Metropolitan 25 Milwaukee Fair Housing Council, Open Communities, and South Suburban Housing Center 26 (collectively, "Plaintiffs"), and defendant Redfin Corporation ("Redfin") (each, a "Party," and 27 together, the "Parties"). Davis Wright Tremaine LLP SETTLEMENT AGREEMENT LAW OFFICES (No. 2:20-cv-01586-JLR-TLF) - 1

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SECTION I

RECITALS

- A. On October 28, 2020, Plaintiffs filed a lawsuit against Redfin captioned *National Fair Housing Alliance, et al. v. Redfin Corporation*, Western District of Washington No. 2:20-cv-01586-JLR-TLF (the "Action"), alleging violations of the federal Fair Housing Act, 42 U.S.C. § 3601 *et seq.* (the "FHA"), and seeking declaratory relief, injunctive relief, and damages.
- B. Plaintiffs and Redfin have decided to voluntarily resolve the claims Plaintiffs asserted in the Action. They agree that this Agreement, as a compromise to avoid protracted expenses and litigation, reflects a full and fair resolution of the disputes between the Parties.
- C. Plaintiffs and Redfin jointly request that the Court retain jurisdiction to enforce the terms of this Agreement. The retention of jurisdiction is a material term of this Agreement.

BASED ON THE FOREGOING, ALL PARTIES STIPULATE AND AGREE that all claims asserted, or that could have been asserted, in the Action will be compromised, settled, released, and dismissed according to the terms of this Agreement, as follows:

SECTION II

DEFINITIONS

- 1. As used in this Agreement, the following terms will have the following meanings:
- a. "Business Market" refers to Redfin's service area within a particular geographic region or metropolitan area. "Business Markets" may be subdivided into smaller geographic areas referred to as Redfin "Service Regions." Some larger Redfin Business Markets are first subdivided into "Business Areas" before being further subdivided into Service Regions.
- b. "Buy-side" refers to residential real estate brokerage services provided to buyers of homes.
- c. "Complaint" refers to the Complaint Plaintiffs filed in the Action on October 28, 2020.
- d. "Minimum Home Price" refers to Redfin's static minimum home price below which neither Redfin nor its Partner Program provides residential real estate service.

- m. "Target Price" refers to the price shown on the Side Letter for each of the counties in which Redfin's Service Commitment applies.
- n. "White," when used to refer to people, means all people who are White Non-Hispanic people according to U.S. Census data.

SECTION III

TERM AND SCOPE OF AGREEMENT

- 2. All obligations under this Agreement, unless otherwise specified, will commence on the date the Court dismisses the Action and retains jurisdiction to enforce the terms of this Agreement ("Effective Date") and, unless stated otherwise, will remain in effect for a period of three years beginning from the date Redfin notifies Plaintiffs in writing that it has completed all of the following: (1) fully implemented the Service Commitment described in Section V below, (2) fully implemented the Redfin Price Threshold monitoring system described in Section IV(C) below, (3) adopted the criteria for drawing new Service Regions described in Section IV(D) below, and (4) adopted the fair housing training described in Section IV(G)(iv) below, provided that if NFHA fails to deliver the required training materials within the timeframe set out in Paragraph 27, the three-year period specified in this Paragraph will begin running when Redfin notifies Plaintiffs in writing that it has completed items (1) through (3), specified above.
- 3. This Agreement will be binding on the Parties, including their respective employees, agents, representatives, officers, assigns, or successors in interest, unless otherwise specified. The Parties do not intend to create any third-party beneficiaries to this Agreement.

SECTION IV

NATIONAL OPERATIONAL CHANGES AND ENHANCEMENTS

A. Elimination of Minimum Home Price

4. Beginning one month after the Effective Date, and for a period of five years thereafter, Redfin shall eliminate the use of a Minimum Home Price below which it will not offer either Redfin or Partner Program residential real estate service on its website.

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B. Partner Program

- 5. Beginning three months after the Effective Date, and for a period of five years thereafter, Redfin shall eliminate the use of Partner Program Price Thresholds. Redfin will not decline to refer a person to a Partner Agent because the home about which the person has inquired is below a certain price.
- 6. Redfin shall ensure that its contracts with Partner Program participants require compliance with the FHA and applicable state and local housing laws prohibiting discrimination.

C. Redfin Price Threshold Monitoring System

- 7. Redfin may continue to use Redfin Price Thresholds to determine whether requests for real estate services from Redfin will be assigned to Redfin employee agents. Redfin will design, test, and implement a Redfin Price Threshold monitoring and alert system. The Redfin Price Threshold monitoring and alert system will be designed to allow Redfin to identify and address, in the manner described in Paragraph 8, instances in which Redfin Price Thresholds in predominantly Non-White Service Regions (i.e., where more than 50 percent of the residents within the Service Region boundaries, according to U.S. Census data, are Non-White) exceed those in predominantly White Service Regions (i.e., where more than 50 percent of the residents within the Service Region boundaries, according to U.S. Census data, are White) located within the same Business Market or Business Area.
- 8. As part of the Redfin Price Threshold monitoring system, Redfin will (a) develop objective criteria by which to identify and evaluate Redfin Price Threshold divergences; (b) establish a set of potential corrective actions to address Redfin Price Threshold divergences where the objective criteria recommend corrective action; (c) implement corrective action according to the objective criteria; and (d) document any corrective actions taken or not taken, and the criteria Redfin applied in deciding whether to take corrective action. Redfin shall implement subparts (a) through (d) with the purpose and intent of creating a system in which buyers seeking homes in predominantly Non-White Service Regions have an equal opportunity to obtain service from a Redfin employee agent as buyers seeking homes of the same price in

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predominantly White Service Regions in the same Business Market or Business Area at the same time.

- 9. Redfin will implement the Redfin Price Threshold monitoring system and corrective action plan within one year of the Effective Date. Before implementation (and within six months of the Effective Date), Redfin will present the proposed Redfin Price Threshold monitoring system and corrective action plan to NFHA, as Plaintiffs' representative. The presentation will include: (a) the objective criteria Redfin will use to identify and evaluate Redfin Price Threshold divergences; (b) the corrective actions Redfin may take to address Redfin Price Threshold divergences, as well as the circumstances in which corrective actions will be taken; and (c) a summary of Redfin's initial modeling and/or testing of the proposed system and corrective action plan. Redfin will consider in good faith requests by NFHA for additional information relating to Redfin's development of the Redfin Price Threshold monitoring system and corrective action plan. Within thirty days of Redfin's presentation, Plaintiffs may provide suggestions or recommendations, which Redfin will consider in good faith before implementing the Redfin Price Threshold monitoring system.
- 10. Redfin will report to NFHA and meet with NFHA, as Plaintiffs' representative, regarding implementation of the Redfin Price Threshold monitoring system. Redfin will provide the initial report to NFHA and meet with NFHA approximately six months after the date on which the Redfin Price Threshold monitoring system is first implemented. Redfin's report will include data sufficient to identify all Redfin Price Thresholds that were in place, along with the dates on which they were in place, during the reporting period, within the Service Regions located within the ten metropolitan areas discussed in the Complaint. Following the initial report and meeting, Redfin will provide annual reports to NFHA covering the previous year and meet with NFHA within thirty days before the first, second, and third anniversaries of the date on which Redfin first implements the Redfin Price Threshold monitoring system. Redfin shall provide NFHA with its reports at least sixty days before meeting with NFHA. Within ten days of receiving a report, NFHA may request Redfin's documentation regarding corrective actions

taken or not taken, and the criteria Redfin applied in deciding whether to take corrective action, with regard to specific instances of divergence that the objective criteria referenced in Paragraphs 8 and 9, above, identify as potentially subject to corrective action. NFHA may request such documentation as to no more than ten percent (10%) of such identified divergences within each of the ten metropolitan areas discussed in the Complaint, provided, however, that NFHA shall in all events have the right to request Redfin's documentation with respect to no fewer than five such divergences within each of the ten areas. Redfin will provide the requested information within forty-five days of receiving a request pursuant to this Paragraph.

11. If Redfin determines during the Agreement term that it must implement material changes to the Redfin Price Threshold monitoring system and corrective action plan, Redfin will present the proposed changes to NFHA, as Plaintiffs' representative. Within thirty days of Redfin's presentation, Plaintiffs may provide suggestions or recommendations, which Redfin will consider in good faith before implementing changes to the Redfin Price Threshold monitoring system and corrective action plan.

D. Service Regions

- 12. Redfin Market Managers must obtain approval, at the Director level or above within Redfin's organizational hierarchy, before drawing new Service Regions or re-drawing existing Service Regions.
- drawing new Service Regions: housing density (i.e., the number and type of residential properties in an area), listing density (i.e., the number and type of residential properties listed for sale in an area), square mileage, traffic patterns and traffic infrastructure, estimated demand for services on or after the Effective Date, estimated travel times, natural geographic boundaries, and jurisdictional or census boundaries (i.e., state, city, or county lines, U.S. Census tracts, or U.S. Census block groups). Redfin will also apply the criteria to any existing Service Regions whose boundaries it re-draws.

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- 14. Redfin will implement the new Service Region drawing criteria within one year of the Effective Date.
- drawing criteria, Redfin will present the proposed revised Service Region drawing criteria to NFHA, as Plaintiffs' representative. Within thirty days of Redfin's presentation, Plaintiffs may provide suggestions or recommendations regarding the revised criteria, which Redfin will consider in good faith before implementing any revisions. During the term of the Agreement, Redfin will provide NFHA, as Plaintiffs' representative, on an annual basis, a map of any newly drawn or re-drawn Service Regions within the ten metropolitan areas discussed in the Complaint. Redfin will provide the maps on the first, second, and third anniversaries of the date on which Redfin implements the new Service Region drawing criteria.
- 16. Absent a request from an agent, Redfin will not base an agent's Service Region assignment on the agent's home address when assigning the agent to a Service Region within the agent's home Business Market. In making Service Region assignments, Redfin may consider, among other factors, an agent's ability to travel to the Service Region.

E. Outreach and Recruiting Plan

- 17. Redfin will develop and implement a written outreach, recruiting, and advertising plan for recruitment and hiring of Redfin employee agents, and for contracting with independent contractor agents ("Associate Agents") and Partner Agents, designed to increase racial diversity within the Redfin employee agent, Associate Agent, and Partner Agent workforce (the "Outreach and Recruitment Plan"). The Outreach and Recruitment Plan will include the following components:
- a. Redfin will build ongoing relationships with associations of Non-White real estate professionals, including national and local chapters of the National Association of Real Estate Brokers (NAREB), the National Association of Hispanic Real Estate Professionals (NAHREP), and the Asian Real Estate Association (AREAA). NFHA will assist Redfin in developing relationships with these organizations.

Outreach and Recruitment Plan during the previous year. Redfin will determine the form of its reporting but will consider in good faith any additional requests by Plaintiffs for specific information relating to Redfin's implementation of the Outreach and Recruitment Plan. Redfin will provide the reports on the first, second, and third anniversaries of the date on which it implements the Outreach and Recruitment Plan.

F. Advertising Plan

- 20. Within six months of the Effective Date, Redfin will adopt and implement an advertising plan ("Advertising Plan") that promotes Redfin's services to prospective sellers and buyers of homes in Non-White communities.
- 21. The Advertising Plan will provide that advertising and marketing materials will use racially diverse human models where human models are used in advertising, and that Redfin will not target advertising with racially diverse human models only to Non-White consumers or media sources with predominantly Non-White viewers/readers. Redfin agrees to comply with the U.S. Department of Housing and Urban Development's Advertising Guidelines, Appendix I to Part 109, including Section 109.30(b).
- 22. Before implementation, and within three months of the Effective Date, Redfin will present the Advertising Plan to NFHA, as Plaintiffs' representative. Within thirty days of Redfin's presentation, Plaintiffs may provide suggestions or recommendations, which Redfin will consider in good faith before implementing the Advertising Plan.

G. Fair Housing Act Compliance: Non-Discrimination, Fair Housing Policies, and Fair Housing Training

i. Non-Discrimination Commitment

23. Redfin reaffirms its commitment not to discriminate on the basis of race or national origin as prohibited by the FHA, 42 U.S.C. § 3601, *et seq.*, and to comply with all provisions of the FHA, including 42 U.S.C. § 3617.

ii. Fair Housing Compliance Officer and Fair Housing Compliance

- 24. Redfin shall identify a senior executive to serve as Fair Housing Compliance Officer. The designated individual will be a point-of-contact for Plaintiffs regarding settlement implementation and identify lines of communication and practices within and between Redfin's Board of Directors and Executive Suite to ensure compliance with anti-discrimination laws and this Agreement.
- 25. The Fair Housing Compliance Officer will ensure Redfin's real estate brokerage policies comply with fair housing laws, including evaluating whether they adversely impact Non-White communities or Non-White prospective home buyers or sellers, and oversee and ensure Redfin's compliance with the terms of this Agreement.

iii. Equal Opportunity In Housing Policy

26. Redfin shall adopt a written equal opportunity in housing policy. Within thirty days of the Effective Date, Redfin will (a) ensure that each of its directors, employees, Associate Agents, and Partner Agents receives a copy of the policy; and (b) post the policy on its website.

iv. Fair Housing Training

27. NFHA will develop fair housing training content (to supplement or replace Redfin's current fair housing training program content) designed for use with Redfin's employees, Associate Agents, and Partner Agents. Redfin will meet with NFHA within sixty days of the Effective Date to provide information and input to enable NFHA to develop an effective, customized fair housing training program for Redfin. Within 120 days after the meeting, NFHA will provide Redfin a draft of the training content in the form of PowerPoint slides with detailed training presentation notes, as well as knowledge check questions and training scenarios. NFHA's training content shall include a notation designating the training content as NFHA's proprietary information ("NFHA Notation"). Redfin will provide feedback to NFHA on the content within thirty days of receiving it, and NFHA will deliver a revised draft, which shall include the NFHA Notation, to Redfin within forty-five days of the date it receives Redfin's feedback. Redfin shall have the right to make the final determination, in its sole

discretion, as to the content and form of the fair housing training actually provided to employees, Associate Agents, and Partner Agents, provided that Redfin shall not reject NFHA's proposed content without a good faith reason for doing so. Redfin will put the approved training content (the "Approved Training Content") into its desired training format(s) (together with the "Approved Training Content," the "Approved Fair Housing Training"), and begin to use the training within 120 days after receiving the revised draft from NFHA. Both the Approved Training Content and the Approved Fair Housing Training shall include a prominent notation indicating that they include NFHA and Redfin proprietary information and prohibiting further dissemination beyond the intended recipients. Redfin shall not make material modifications to the Approved Training Content during the term of this Agreement without first providing NFHA notice and an opportunity to comment on Redfin's proposed modification(s). Within thirty days of Redfin presenting any proposed modification(s) to the Approved Training Content to NFHA, NFHA may provide suggestions or recommendations, which Redfin will consider in good faith before implementing the proposed modification(s) to the Approved Training Content.

- 28. Redfin shall provide NFHA with a copy of all fair housing training materials created and disseminated by Redfin headquarters pursuant to this Section and during the term of the Agreement. This Section does not prevent Redfin from providing additional fair housing training or information to its employees during the term of the Agreement.
- 29. Once adopted, Redfin shall require that all employees, executives, and Associate Agents complete the Approved Fair Housing Training. Redfin will also distribute the Approved Fair Housing Training to Partner Agents and require certification that the Partner Agent has completed either the Approved Fair Housing Training provided by Redfin, or any fair housing training required by the Partner Agent's applicable state and local laws, or state or local real estate licensing agencies.
- 30. NFHA hereby grants to Redfin a nonexclusive, non-transferable, non-sublicensable, permanent, irrevocable, fully paid, royalty-free worldwide license to use the portions of the Approved Training Content created by NFHA, including the right to copy,

modify, display, and disclose to Redfin employees, independent contractors, Partner Agents and 1 other third parties deemed by Redfin to be reasonably necessary to effect the purposes of this 2 Section IV(G)(iv), such as printing or software vendors. Redfin acknowledges that NFHA 3 retains ownership, and all right, title, and interest, including all intellectual property rights, in the 4 portion of the Approved Training Content created by NFHA. Redfin agrees not to sell to anyone 5 the Approved Training Content created by NFHA. Nothing in this Agreement will vest in 6 Redfin any ownership interest or intellectual property rights in the portion of the Approved 7 8 10 11 12 13 14 15 16 17

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Training Content created by NFHA, beyond those described in this Paragraph. Redfin acknowledges that NFHA will incur serious harm to its intellectual property rights if Redfin violates this Agreement by sharing, distributing, or selling NFHA's portion of the Approved Training Content to parties other than those described in this Paragraph; NFHA; however, acknowledges that this Agreement requires Redfin to distribute the Approved Fair Housing Training to thousands of Partner Agents affiliated with other brokerages, and that Redfin shall not be liable if those Partner Agents (or others to whom Redfin has provided the Approved Fair Housing Training in accordance with this Agreement) disseminate the Approved Fair Housing Training, including NFHA's portion of the Approved Training Content.

SECTION V

BUYERS' AGENT SERVICE COMMITMENT

- The following definitions apply to this Section V ("Buyers' Agent Service 31. Commitment"):
- "Contact" refers to a person who (1) requests Buy-side agent service from a. or through Redfin, such as a request to tour a home; to be connected to a buyer's real-estate agent; or to make an offer on a home; and (2) is requesting Buy-side agent service from or through Redfin either (a) for the first time, or for the first time in over a year; or (b) after having already bought a home through Redfin or a Partner Agent.
- "Customer" refers to a person who receives personal Redfin Buy-side b. service, such as being taken on a home tour by a Redfin employee agent or Associate Agent;

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meeting or conferring with a Redfin employee agent to discuss the person's homebuying goals or the homebuying process; or submitting an offer to purchase a home through Redfin.

- c. "New Buy-side Customers" refers to Customers derived from Contacts for whom Redfin can determine from the initial request for Buy-side service the location and price of the home in which the requester is expressing interest.
- For each quarter during the term of the Agreement, at least eleven percent (11%) 32. of Redfin's New Buy-side Customers (not including people referred by Redfin to Partner Agents) within each of the counties identified in the Side Letter (collectively, the "Service Counties") will be New Buy-side Customers whose initial requests for service can be determined to relate to homes listed below the Target Price for the Service County in which the home is listed. In meeting its Service Commitment, Redfin will offer service to people expressing interest in homes below the Target Price without other regard to the price of the home in which the person has expressed interest. For the avoidance of doubt, nothing in this Paragraph prevents Redfin from referring people expressing interest in homes below the Target Price to Partner Agents, to the extent Partner Agents have capacity, or from declining to offer service or a referral where neither Redfin employee agents nor Partner Agents have capacity, so long as at least eleven percent (11%) of Redfin's New Buy-side Customers (not including people referred by Redfin to Partner Agents) within each of the Service Counties are New Buy-side Customers whose initial requests for service can be determined to relate to homes listed below the Target Price for the Service County in which the home is listed.
- 33. The Target Price for each Service County will adjust (up or down) annually commensurate with the annual percentage change in the median home price for that Service County, as published by the National Association of REALTORS® (NAR). The annual Target Price adjustment will occur on each anniversary of the end of the quarter in which the Effective Date falls (for example, if the Effective Date is March 25, the end of the quarter in which the Effective Date falls is March 31). No fewer than thirty days before implementing Target Price adjustments pursuant to this Paragraph, Redfin will notify Plaintiffs of the updated Target Prices.

35. If Redfin (a) ceases to operate in a Business Market due to changes in business or economic conditions unrelated to this Agreement, (b) is unable to meet the Service Commitment in one or more Service Counties because of insufficient demand from New Buy-side Customers whose initial requests for service relate to homes listed below the Target Price, or (c) is unable to meet the Service Commitment in one or more Service Counties because of factors substantially beyond its control, Redfin will notify NFHA, as representative for Plaintiffs, within thirty days of determining it will be unable to meet the Service Commitment. The notification will include:

(a) the basis for Redfin's determination, and (b) whether (and when) Redfin expects to be able to

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resume its Service Commitment in the affected county. Within thirty days of receiving Redfin's notice, Plaintiffs may notify Redfin if they disagree with Redfin's determination, and provide the basis for their disagreement. Redfin will consider Plaintiffs' position in good faith as part of its determination of whether and how Redfin will be able to resume its Service Commitment in the affected Service County.

SECTION VI

DEADLINES, MEETINGS AND REPORTING, AND CONFIDENTIALITY

- 36. The deadlines and dates for performance by Redfin or Plaintiffs under this Agreement may be extended or modified by written agreement of Redfin and NFHA, as Plaintiffs' representative.
- 37. The Parties agree to work together in good faith to efficiently schedule any meetings that may be required or requested in connection with either Party's reporting or presentation obligations under this Agreement, scheduling meetings in tandem where feasible.
- 38. The following shall be treated, or continue to be treated, as confidential by the Parties, including during any dispute resolution process (the "Confidential Information"): (a) any written or oral information or communications exchanged by the Parties during settlement negotiations prior to the Parties' execution of this Agreement, and (b) any written or oral information or communications exchanged by the Parties pursuant to the Agreement.
- 39. The Parties shall not disclose Confidential Information to any other person or entity except: (i) with the providing Party's prior written consent, which the other Party may in its sole discretion grant or deny; (ii) pursuant to a validly executed subpoena; (iii) to a Party's agents, including attorneys, investment and tax advisors and accountants, all on a need-to-know basis, who shall be advised of and requested to agree to maintain the confidentiality of the Confidential Information; or (iv) pursuant to a court order. If a Party or its counsel receives a subpoena or court order calling for disclosure of the Confidential Information, the Party agrees to give the disclosing Party written notice of the subpoena or court order so the other Party has the opportunity to seek a protective order or make a motion to quash to prevent any disclosure of the

Confidential Information. Any Party receiving such a subpoena or court order agrees to provide the other Party with written notice no later than ten (10) business days before the date for production or testimony, provided that if the Party does not receive sufficient notice of the subpoena or court order to comply with this provision, the Party shall provide the maximum notice practicable under the circumstances. Each Party further agrees not to testify or produce documents any earlier than the date required by any subpoena or court order seeking Confidential Information. In any proceeding before the Court in connection with this Agreement, the Parties agree to seek the Court's permission to file Confidential Information under seal.

40. The Parties may not make use of the Confidential Information, or any written or oral information or communications exchanged by the Parties during settlement negotiations prior to the Parties' execution of this Agreement, or exchanged by the Parties pursuant to the Agreement, or provided to another Party pursuant to any reporting obligations in this Agreement in any manner in or as the basis for any lawsuits, legal claims, complaints, or other administrative or adjudicative proceedings.

SECTION VII

MONETARY RELIEF

41. Redfin will pay the total sum of four million dollars (\$4,000,000) in full and final settlement of all of Plaintiffs' claims for damages against Redfin in this Action, including but not limited to claims for: alleged diversion of Plaintiffs' resources; frustration of Plaintiffs' mission; alleged community harm, including Plaintiffs' future work in carrying out the Agreement terms such as any monitoring, testing, reporting, meetings or consultations, and design of fair housing training; punitive damages; and attorneys' fees and costs ("Settlement Amount"). The Settlement Amount shall be paid via electronic funds transfer to Plaintiff's counsel, Emery Celli Brinckerhoff Abady Ward & Maazel LLP ("ECBAWM"), on behalf of Plaintiffs, as follows: (1) three million dollars (\$3,000,000) shall be paid within thirty (30) days of the Effective Date, provided that, at least fifteen days before the due date for this payment, Redfin must receive (a) a

W-9 for each Plaintiff and ECBAWM, and (b) wire instructions for ECBAWM, on the firm's letterhead; (2) one million dollars (\$1,000,000) shall be paid on or before the one year anniversary of the Effective Date.

- 42. The one million dollars (\$1,000,000) of the Settlement Amount that Redfin is required to pay on or before the one year anniversary of the Effective Date shall be used to fund programs devoted to expanding home ownership opportunities (the "Opportunity Fund"), including programs that Plaintiffs administer.
- homeownership opportunities in the ten metropolitan areas discussed in the Complaint, through activities such as, but not limited to, the following: down-payment assistance programs; financial literacy workshops and credit counseling; and first-time homebuyer counseling programs. Plaintiffs will allocate the funds only to organizations qualified under 26 U.S.C. § 501(c)(3) that they determine to be capable of delivering programs in each applicable geography. Funds from the Opportunity Fund may be allocated to any Plaintiff organization that offers qualifying programs. NFHA, as Plaintiffs' representative, will report to Redfin on the intended allocation of the Opportunity Fund within nine months of the Effective Date, providing a brief description of the programs that will receive funds and the amounts allocated to those programs. Within thirty days thereafter, Redfin will provide NFHA with any objections, suggestions, or feedback Redfin may have in response to proposed allocations, which Plaintiffs will consider in good faith before making final allocation decisions.
- 44. Plaintiffs and Redfin each acknowledge and agree that they have not made any representations to each other with respect to the tax effects, if any, of this Agreement, and that each shall be solely responsible for the tax liability, if any, arising from this Agreement, including without limitation with respect to the payment of Settlement Amounts described in Paragraph 41, above.

SECTION VIII

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RELEASES

- 45. Except for the right to enforce this Agreement, Plaintiffs fully and forever release and forever discharge Redfin and each and all of Redfin's respective assigns, parents, subsidiaries, affiliates, predecessors and successors in interest (collectively, "Released Entities"), and each and all of the Released Entities' past or present principals, employees, agents, representatives, managers, officers, directors, shareholders, partners, members, heirs, attorneys, and insurers (together with the Released Entities, collectively, the "Releasees") from any and all liability, claims, or rights of action, damages, costs, expenses, and compensation of any kind or nature, in law, equity or otherwise, whether known or unknown, vested or contingent, suspected or unsuspected, arising from, relating to, or in connection with the facts, matters, claims, causes of action and allegations asserted in this Action, whether known or unknown, from the beginning of time to the latest signature date on this Agreement, including, but not limited to, any and all claims for injunctive relief, compensatory damages, punitive damages, attorneys' fees, and costs, as well as any and all claims for violations of the FHA, 42 U.S.C. § 3601 et seq., or the FHA's analogues under any state or local law ("Plaintiffs' Released Claims"). This release encompasses claims in any way arising out of, concerning, or relating to the Action. Plaintiffs further represent that they are not currently aware of any facts not alleged in the Complaint that they believe give rise to a colorable legal claim by them against the Releasees, other than Plaintiffs' Released Claims.
- Except for the right to enforce this Agreement, Redfin fully and forever releases 46. and forever discharges Plaintiffs and each and all of their assigns, parents, subsidiaries, affiliates, predecessors and successors in interest (collectively, "Released Plaintiff Entities"), and each and all of the Released Plaintiff Entities' past or present principals, employees, agents, representatives, managers, officers, directors, shareholders, partners, members, heirs, attorneys, and insurers (together with the Released Plaintiff Entities, collectively, the "Plaintiff Releasees") from any and all liability, claims, or rights of action, damages, costs, expenses, and

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SECTION IX

NO ADMISSIONS; PUBLICITY

- A7. Nothing in this Agreement shall be deemed to be an admission by Redfin that it has in any way violated any laws or rights defined in the constitutions, statutes, ordinances, rules, or regulations of the United States, any state, or any locality, or that it has engaged in any of the conduct alleged in the Complaint. The Parties have entered into this Settlement Agreement for the purpose of avoiding the burdens and expense of protracted litigation.
- Agreement with the Court, which recognizes (a) the Parties' joint commitment to the fair housing goals embodied in this Agreement, (b) the progress toward those goals reflected in this Agreement, and (c) the work that remains to be done to eradicate the historical impact of systemic racism on the residential real estate industry. No Party shall be restricted in its ability to communicate with the public or the media.

SECTION X

DISMISSAL, GOVERNING LAW, DISPUTE RESOLUTION, AND RETENTION OF JURISDICTION

49. The Parties agree, simultaneously with their execution of this Agreement, to execute a stipulation dismissing the Action with prejudice, subject to the Court's retention of jurisdiction for the purpose of interpreting and enforcing the terms of this Agreement.

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- 50. Counsel for Plaintiffs will file a Stipulation and Order of Dismissal with prejudice, in the form attached hereto as Exhibit A, within three business days after the Parties have fully executed this Agreement. This Agreement will be attached as an exhibit to the Stipulation and Order of Dismissal. The Parties will jointly ask the Court to "so-order" the stipulation and agree to retain jurisdiction for the limited purpose set out above.
- 51. This Agreement shall be governed by and construed in accordance with federal law and, to the extent federal law does not address the issue, the substantive law of the State of Washington without regard to conflict of laws principles.
- 52. Any disputes regarding the interpretation, implementation, or alleged violation of the Agreement shall be resolved as follows:
- a. During the term of the Agreement, either Party may monitor the compliance of the other Party's implementation of its obligations under the Agreement. Both Parties will treat the results of such monitoring as confidential pursuant to Section VI, above, and may not make use of the results of such monitoring in any manner in or as the basis for any lawsuits, legal claims, complaints, or other administrative or adjudicative proceedings, other than a dispute raised pursuant to this Section of the Agreement.
- b. A Party will notify the other Party in writing if a Party believes the other Party is not in compliance with any term of the Agreement and allow the allegedly non-compliant Party at least sixty days from receipt of any such written notice to cure. As part of the sixty-day notice and opportunity to cure time period, the Parties will meet and confer in good faith and attempt to resolve the matter. The Parties intend and commit to collaborate in good faith to resolve any disputes that may arise between them.
- c. If the Parties cannot resolve the dispute, they will submit their disagreement to be mediated by Linda Singer or, if Ms. Singer is unable or unwilling to serve, another mediator mutually agreeable to the Parties. Any mediation will take place in Seattle, Washington, D.C., or virtually, at the mediator's option, with Redfin to pay three-quarters of the mediator's fee, and NFHA to pay one-quarter.

1	d. If the Parties engage in mediation in good faith but are unable to resolve		
2	the dispute through mediation, any Party may, with at least thirty days' written nctice to the other		
3	Party summarizing the alleged dispute and proposed remedy, bring the dispute before the United		
4	States District Court for the Western District of Washington, which will retain jurisdiction over		
5	the Action for the purpose of enforcing the Agreement.		
6	e. The Parties will pay their own attorney's fees and costs in connection with		
7	any dispute resolution process under this Paragraph, and in any action to enforce the terms of this		
8	Agreement.		
9	SECTION XI		
10	NOTICES		
11	53. Any notice to Plaintiffs required by this Agreement shall be sent via email to:		
12	Diane L. Houk		
13	Emery Celli Brinckerhoff Abady Ward & Maazel LLP		
14	and		
15	Morgan Williams		
16	National Fair Housing Alliance Any notice to Redfin in connection with this Agreement shall be sent via email to:		
17	*		
18	Chava Brandriss Davis Wright Tremaine LLP		
19	and		
20	Anthony Kappus		
21	Redfin Corporation		
22	SECTION XII		
23	CONSTRUCTION AND SEVERABILITY		
24	54. This Agreement will be deemed to have been jointly drafted, and no provision		
25	will be interpreted or construed for or against any Party because that Party drafted or requested		
26	the provision or this Agreement as a whole.		
27			
	SETTLEMENT AGREEMENT Davis Wright Tremaine LLP		

LAW OFFICES
920 Fifth Avenue, Suite 3300
Scattle, WA 98104-1610
206.622.3150 main + 206.757.7700 fax

55. The section headings in this Agreement are used for convenience only and will not be used in construing the Agreement.

- 56. If any provision in this Agreement is declared invalid or unenforceable by a court having competent jurisdiction, this Agreement will survive except for the part declared invalid or unenforceable by order of such court, unless the elimination of the invalid provision will materially affect the intent of the Agreement. The Parties will use their best efforts to agree upon a valid and enforceable provision as a reasonable substitute for any provision declared invalid or unenforceable.
- 57. The terms set forth in this Agreement and the Side Letter constitute the complete and exclusive statement of the agreement between the Parties relating to the subject matter of this Agreement, superseding all previous negotiations and understandings, whether oral or in writing, express or implied, and may not be contradicted by evidence of any prior or contemporaneous agreement.
- 58. Except as otherwise specified, this Agreement may not be modified or amended except by an instrument in a writing that specifically states that it is a supplement, modification, or amendment to this Agreement and is signed by an authorized representative of all of the Parties.
- 59. Each Party expressly represents and warrants that it has full legal capacity to enter into this Agreement, that a responsible representative has carefully read and fully understands this Agreement, that it has had the opportunity to review this Agreement with its attorneys, and that it has executed this Agreement voluntarily, without duress, coercion, or undue influence.
- 60. Each individual signing this Agreement warrants that the individual has the authority to enter into this Agreement on behalf of the Party for which that individual signs.
- 61. This Agreement may be executed in any number of counterparts and each such counterpart will be deemed to be an original. For purposes of executing this Agreement, a document signed and transmitted by facsimile or email will be treated as an original document and have the same binding legal effect as an original signature on an original document.

1	FOR PLAINTIFFS:	FOR DEFENDANT:
2		,
3	NATIONAL FAIR HOUSING ALLIANCE	REDFIN CORPORATION
4	By: Lisa Rice, President & CEO	By:
5	Lisa Rice, President & CEO	By: Anthony Kappus, Chief Legal Officer
6	Date: Apr 28, 2022	Date:
7		
8	FAIR HOUSING CENTER OF	
9	METROPOLITAN DETROIT	
10	By: Steve Tomkowiak, Executive Director	
11	Steve Tomkowiak, Executive Director	
12	Date:	
13		
14	FAIR HOUSING JUSTICE CENTER, INC.	
15	D	
16	By: Elizabeth Grossman, Executive Director	
17	Date:	
18		
19		
20	FAIR HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA	
21		
22	By:Angela McIver, CEO	
23	Angela McIver, CEO Date:	
24		
25		
26		
27		

1	FOR PLAINTIFFS:	FOR DEFENDANT:
2		
3	NATIONAL FAIR HOUSING ALLIANCE	REDFIN CORPORATION
4	By:	By:
5	By: Lisa Rice, President & CEO	By: Anthony Kappus, Chief Legal Officer
6	Date:	Date:
7		
8	FAIR HOUSING CENTER OF	
9	METROPOLITAN DETROIT	
10	By: Steve Tomkowiak (Apr 28, 2027 11.17 EDT) Steve Tomkowiak, Executive Director	
11		
12	Date: Apr 28, 2022	
13		
14	FAIR HOUSING JUSTICE CENTER, INC.	
15	Ву:	
16	By: Elizabeth Grossman, Executive Director	
17	Date:	
18		
19		
20	FAIR HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA	
21		
22	By:Angela McIver, CEO	
23	Date:	
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1	FOR PLAINTIFFS:	FOR DEFENDANT:
2		
3	NATIONAL FAIR HOUSING ALLIANCE	REDFIN CORPORATION
4	By:	Bv:
5	By: Lisa Rice, President & CEO	By: Anthony Kappus, Chief Legal Officer
6	Date:	Date:
7		
8	FAIR HOUSING CENTER OF	
9	METROPOLITAN DETROIT	
10	By:	
11	By: Steve Tomkowiak, Executive Director	
12	Date:	
13		
14	FAIR HOUSING JUSTICE CENTER, INC.	
15	By: Elizabeth Grossman (Apr 28, 2023 14-42 EDT)	
16	By: Elizabeth Grossman, Apr 78, 2023 [442 EDT] Elizabeth Grossman, Executive Director	
17	Date: Apr 28, 2022	
18	•	
19		
20	FAIR HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA	
21	OOO TILLED TELL TELL TO THE TANKE	
22	By:Angela McIver, CEO	
23	Date:	
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SETTLEMENT AGREEMENT (No. 2:20-cv-01586-JLR-TLF) - 24

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Case 2:20-cv-01586-JLR-TLF Document 36-1 Filed 04/29/22 Page 27 of 38

1	FOR PLAINTIFFS:	FOR DEFENDANT:
2		
3	NATIONAL FAIR HOUSING ALLIANCE	REDFIN CORPORATION
4	By: Lisa Rice, President & CEO	By:
5	Lisa Rice, President & CEO	By: Anthony Kappus, Chief Legal Officer
6	Date:	Date:
7		
8	FAIR HOUSING CENTER OF	
9	METROPOLITAN DETROIT	
10	Rv•	
11	By: Steve Tomkowiak, Executive Director	
12	Date:	
13		
14	FAIR HOUSING JUSTICE CENTER, INC.	
15	D _V	
16	By: Elizabeth Grossman, Executive Director	. -
17	Date:	
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19		
20	FAIR HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA	
21	SOUTHEASTERN FEMINSTEVANIA	
22	By: Angela McNver	
23	Angela McIver, CEO Date: Apr 28, 2022	
24	Date: 791 20, 2022	
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SETTLEMENT AGREEMENT (No. 2:20-cv-01586-JLR-TLF) - 24

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1	
2	HOPE FAIR HOUSING CENTER
3	By: Michael Chavarria (Apr 28, 2022 09:32 CDT)
4	Michael Chavarria, Executive Director
5	Date: Apr 28, 2022
6	
7	LEXINGTON FAIR HOUSING COUNCIL
8	
9	By:Art Crosby, Executive Director
10	
11	Date:
12	
13	LONG ISLAND HOUSING SERVICES
14	Ву:
15	Ian Wilder, Executive Director
16	Date:
17	
18	METROPOLITAN MILWAUKEE FAIR
	HOUSING COUNCIL
19	
20	By: William Tisdale, President
21	Date:
22	
23	OPEN COMMUNITIES
24	OI EIT COMMONTILLS
25	By: Cheryl Lawrence, CEO
26	Cheryl Lawrence, CEO
27	Date:

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2	HOPE FAIR HOUSING CENTER
3	
4	By: Michael Chavarria, Executive Director
5	Date:
6	t
7	LEXINGTON FAIR HOUSING COUNCIL
8	
9	By: Arthur Crosby (Apr 28, 2021) 0:38 EDT)
10	Art Crosby, Executive Director
11	Date: Apr 28, 2022
12	-
13	LONG ISLAND HOUSING SERVICES
14	By:
15	By: Ian Wilder, Executive Director
16	Date:
17	
18	METROPOLITAN MILWAUKEE FAIR
19	HOUSING COUNCIL
20	By:
21	William Tisdale, President
22	Date:
23	·
24	OPEN COMMUNITIES
25	By:
26	By: Cheryl Lawrence, CEO
27	Date:
	SETTLEMENT AGREEMENT

(No. 2:20-cv-01586-JLR-TLF) - 25

II		
1		•
2	HOPE FAIR HOUSING CENTER	
3		
4	By: Michael Chavarria, Executive Director	
5	Date:	
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7	LEXINGTON FAIR HOUSING COUNCIL	
8	LEARING TOTAL ARK HOUSING COUNCIL	
9	By: Art Crosby, Executive Director	
0		
11	Date:	
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13	LONG ISLAND HOUSING SERVICES	
14	By: Iam Wilder By: Iam Wilder (Apr 28), 2022 15-21 EDT1	
15	Ian Wilder, Executive Director	
16	Date: Apr 28, 2022	
17		
18	METROPOLITAN MILWAUKEE FAIR	
19	HOUSING COUNCIL	
20	By:William Tisdale, President	
21	William Tisdale, President Date:	
22	Date.	
23	ODEN COMMUNITIES	
24	OPEN COMMUNITIES	
25	By: Cheryl Lawrence, CEO	
26		
27	Date:	
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SETTLEMENT AGREEMENT

(No. 2:20-cv-01586-JLR-TLF) - 25

1	
2	HOPE FAIR HOUSING CENTER
3	
4	By: Michael Chavarria, Executive Director
5	Date:
6	
7	LEXINGTON FAIR HOUSING COUNCIL
8	LEAINGTON FAIR HOUSING COUNCIL
9	By: Art Crosby, Executive Director
10	
11	Date:
12	,
13	LONG ISLAND HOUSING SERVICES
14	By:
15	By: Ian Wilder, Executive Director
16	Date:
17	
18	METROPOLITAN MILWAUKEE FAIR
19	HOUSING COUNCIL
20	By: William R. Tisdale (Apr 28, 2022 12-0e-CD1)
21	William Tisdale, President Date: Apr 28, 2022
22	Date:
23	
24	OPEN COMMUNITIES
25	By:
26	By: Cheryl Lawrence, CEO
27	Date:
	SETTLEMENT AGREEMENT

(No. 2:20-cv-01586-JLR-TLF) - 25

1	
1	
2	HOPE FAIR HOUSING CENTER
3	
4	By: Michael Chavarria, Executive Director
5	Date:
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7	LEXINGTON FAIR HOUSING COUNCIL
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9	By: Art Crosby, Executive Director
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11	Date:
12	A CANCELOR AND MONORING GERMANIES
13	LONG ISLAND HOUSING SERVICES
14	By: Ian Wilder, Executive Director
15	Ian Wilder, Executive Director
16	Date:
17	
18	METROPOLITAN MILWAUKEE FAIR HOUSING COUNCIL
19	HOUSING COUNCIL
20	By:
21	William Tisdale, President Date:
22	Date.
23	ODEN COMMINITIES
24	OPEN COMMUNITIES
25	By: Cheryl L. Lawrence Cheryl Lawrence, CEO Cheryl Lawrence, CEO
26	
27	Date: Apr 28, 2022

SOUTH SUBURBAN HOUSING CENTER

By: John R. Petruszak

Apr 28, 2022 10:19 CDT)

John Petruszak, Executive Director

Date: Apr 28, 2022

SETTLEMENT AGREEMENT (No. 2:20-cv-01586-JLR-TLF) - 26

1	FOR PLAINTIFFS:	FOR DEFENDANT:
2 3	NATIONAL FAIR HOUSING ALLIANCE	REDFIN CORPORATION
4 5 6	By:	By: Anthony Kappus, Chief Legal Officer Date: Apr 28, 2022
7 8 9	FAIR HOUSING CENTER OF METROPOLITAN DETROIT	
10 11	By:Steve Tomkowiak, Executive Director	
12	Date:	•
13 14	FAIR HOUSING JUSTICE CENTER, INC.	
15 16	By: Elizabeth Grossman, Executive Director	
17	Date:	
18 19		
20	FAIR HOUSING RIGHTS CENTER IN SOUTHEASTERN PENNSYLVANIA	
22	By: Angela McIver, CEO Date:	
24		
25 26		
26		

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Exhibit A

SETTLEMENT AGREEMENT (No. 2:20-cv-01586-JLR-TLF) -

The Honorable James L. Robart 1 2 3 4 5 UNITED STATES DISTRICT COURT 6 WESTERN DISTRICT OF WASHINGTON 7 AT SEATTLE 8 No. 2:20-cv-01586-JLR-TLF NATIONAL FAIR HOUSING ALLIANCE; FAIR HOUSING CENTER OF METROPOLITAN DETROIT; FAIR HOUSING JUSTICE CENTER; FAIR STIPULATED MOTION AND HOUSING RIGHTS CENTER IN [PROPOSED] ORDER OF DISMISSALWITH PREJUDICE 11 SOUTHEASTERN PENNSYLVANIA; HOPE FAIR HOUSING CENTER; LEXINGTON **Noted for Consideration:** 12 FAIR HOUSING COUNCIL; LONG ISLAND April 29, 2022 HOUSING SERVICES; METROPOLITAN 13 MILWAUKEE FAIR HOUSING COUNCIL; OPEN COMMUNITIES; and SOUTH 14 SUBURBAN HOUSING CENTER, 15 Plaintiffs, 16 v. REDFIN CORPORATION. 17 18 Defendant. 19 STIPULATED MOTION 20 Pursuant to Federal Rule of Civil Procedure 41(a)(2), Local Civil Rule 10(g), and Local 21 Civil Rule 7(d)(1), the parties jointly move the Court for the following relief: 22 Plaintiffs and Redfin have reached an agreement that resolves this litigation, the 1. 23 terms of which are memorialized in the Settlement Agreement attached hereto as Exhibit 1. 24 This action shall be dismissed with prejudice, subject to Paragraphs 3 and 4 2. 25 below, and without costs or expenses to any party except as specifically provided for in the 26 Settlement Agreement. 27 Davis Wright Tremaine LLP SETTLEMENT AGREEMENT LAW OFFICES 920 Fifth Avenue, Suite 3300 Scattle, WA 98104-1610 (No. 2:20-cv-01586-JLR-TLF) -

206 622 3150 main 206 757 7700 fax

1			
1	3. The Parties jointly request that the	he Court retain jurisdiction over this action for the	
2	sole purpose of interpreting or enforcing compliance with the terms of the Settlement		
3	Agreement. Pursuant to Paragraph 52 of the Settlement Agreement, the parties will not seek		
4	relief from the Court to resolve disputes until after there has been notice and an opportunity to		
5	cure, followed by third-party mediation. The Court's jurisdiction will automatically terminate		
6	three years after Defendant Redfin has notified Plaintiffs in writing that it has completed the		
7	actions described in Paragraph 2 of the Settlement Agreement.		
8	4. Plaintiffs condition their agreement to dismiss pursuant to this Stipulated Motion		
9	on the Court retaining jurisdiction over this action for the sole purpose of interpreting or		
10	enforcing compliance with the terms of the Sett	lement Agreement.	
11			
12	Dated:	Dated:	
13	DAVIS WRIGHT TREMAINE LLP	EMERY CELLI BRINCKERHOFF	
14	Attorneys for Defendant Redfin Corporation	ABADY WARD & MAAZEL LLP Attorneys for Plaintiffs	
15	By:	By:	
16	Stephen M. Rummage, WSBA #11168 Robert J. Maguire, WSBA #29909	Diane L. Houk, <i>Pro Hac Vice</i> Samuel Shapiro, <i>Pro Hac Vice</i>	
17	Chava Brandriss, Pro Hac Vice	600 Fifth Avenue, 10th floor	
18	Arthur A. Simpson, WSBA #44479 920 Fifth Avenue, Suite 3300	New York, NY 10020 Telephone: 212-763-5000	
19	Seattle, WA 98104-1610 Telephone: 206-622-3150	Fax: 212-763-5001 Email: dhouk@ecbawm.com	
20	Fax: 206-757-7700 Email: steverummage@dwt.com	Email: sshapiro@ecbawm.com	
21	Email: robmaguire@dwt.com	Dated:	
22	Email: chavabrandriss@dwt.com Email: arthursimpson@dwt.com	MACDONALD HOAGUE & BAYLESS Attorneys for Plaintiffs	
23		By:	
24		Jeffrey Lynn Taren, WSBA #50275 705 Second Avenue, Suite 1500	
25		Seattle, WA 98104-1745	
26	×	Telephone: 206-622-1604 Email: JeffreyT@mhb.com	
27			

1	ORDER		
2	It is SO ORDERED. The Court shall retain jurisdiction over this action for the sole		
3	purpose of interpreting or enforcing compliance with the terms of the Settlement Agreement.		
4	DATED this	day of	, 2022.
5			
6			Honorable James L. Robart
7			United States District Judge
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